

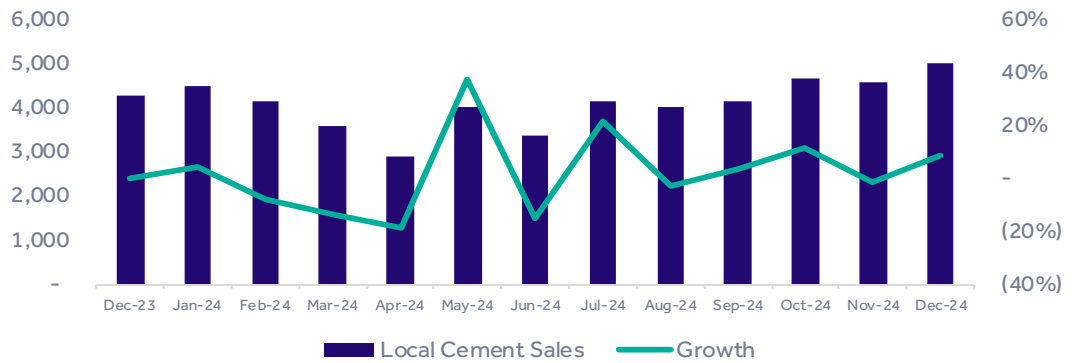
December Hits 4-Year Cement Sales High

In December 2024, the total cement sales for the sector increased by +10% M/M and a robust growth of +19% Y/Y, reaching 5.2 million tons, recording the highest sales since March 2021, as reported in Yamama Cement’s monthly bulletin for December 2024. This was mainly driven by record sales for Saudi Cement Co. of 721k tons, the highest level in the last 10 years, up +51% Y/Y and +20% M/M. All companies grew on M/M basis, while 14 companies went up on Y/Y basis, spearheaded by Saudi Cement Co. (+239k tons, or +51%), Yamama Cement Co. (+159k tons, or +34%), and Qassim Cement Co., standalone performance, (+102k tons, or +32%).

Local sales volume increased by +9% M/M and +16.4% Y/Y, reaching 5.0 million tons, a 4-year high. All producers grew on M/M basis, while 14 showed a Y/Y incline led by Saudi Cement Co., Yamama Cement Co., and Qassim Cement Co. (standalone numbers).

Export sales for the month are up by +36% M/M and +149% Y/Y to 224k tons compared to 90k tons in December 2023.

Exhibit 1: Local Cement Sales (000's tons)



The local sales increased by +16% Y/Y, and +9% M/M.

Source: Riyad Capital, Yamama Cement

Exhibit 2: Exports of Saudi Cement Sector (000's tons)



Export sales increased by +149% Y/Y, and +36% M/M.

Source: Riyad Capital, Yamama Cement

Table 1: Total Cement Sales (000's tons)

	Dec-23	Nov-24	Dec-24	Growth Y/Y	Growth M/M
Local Sales	4,304	4,595	5,009	16%	9%
Export Sales	90	165	224	149%	36%
Total Cement Sales	4,394	4,760	5,233	19%	10%

Source: Riyad Capital, Yamama Cement

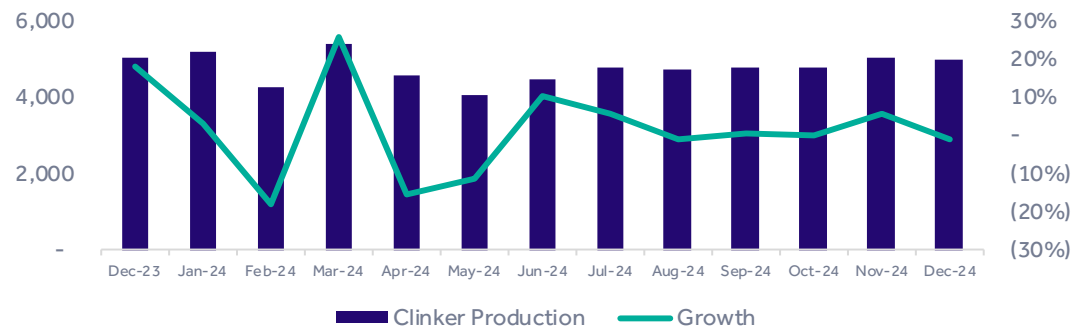
Clinker Monthly Production

The clinker production went down -1% M/M and -1% Y/Y to 5.0 million tons. 8 companies in the sector showed an increase in production levels on a Y/Y basis, and 9 exhibited a decrease. Yanbu Cement Co. witnessed a +99% Y/Y incline to 550k tons. On the other hand, Najran Cement Co. recorded the highest decline of -55% Y/Y to 178k tons, while Umm AlQura Co. showed no production activity. On a M/M basis, 9 companies reported an increase in their production, led by Northern Cement Co. up +280% followed by City Cement Co. up +39%.

Clinker inventories for the month continue to hit higher levels at 45.4 million tons, up +13.8% Y/Y and +0.5% M/M, compared to 40.0 million tons recorded in the same month last year.

Exhibit 3: Clinker Production of Saudi Cement Sector (000's tons)

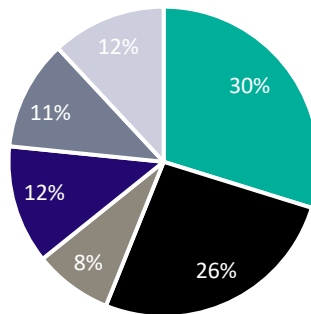
Clinker production is down by -1% on Y/Y and M/M basis.



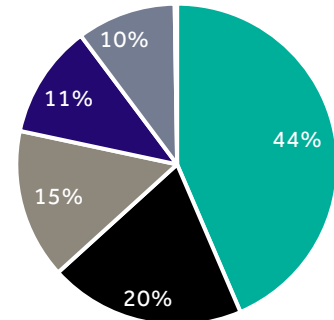
Source: Riyad Capital, Yamama Cement

Exhibit 4: Clinker Exports by Companies (%)

December 2023



December 2024



Legend: Saudi, Yanbu, Northern, Jouf, Southern, Alsafwa

Source: Riyad Capital, Yamama Cement

Exhibit 5: Clinker Inventory Levels (000's tons)

Clinker inventories are up by +0.5% M/M and +14% Y/Y from December 2023.

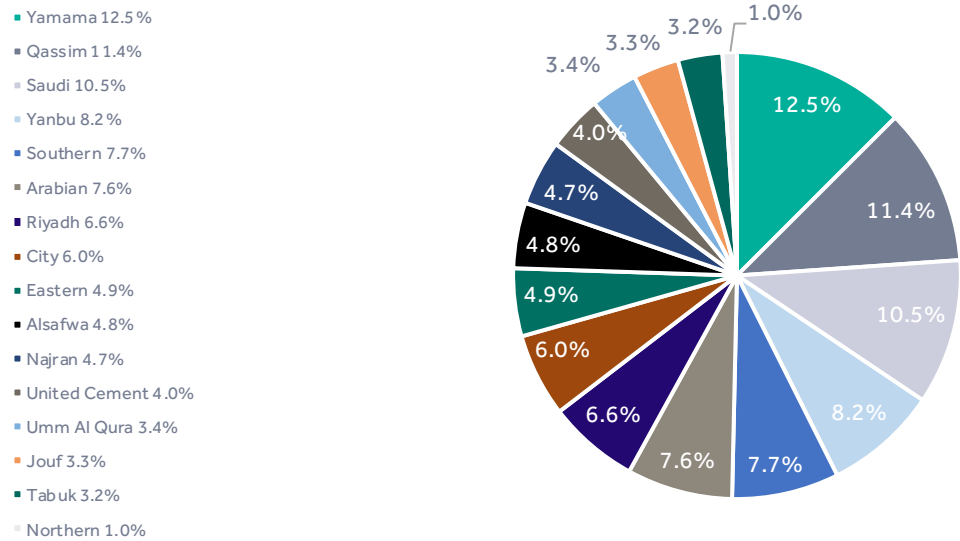


Source: Riyad Capital, Yamama Cement

Yamama Cement Lead the KSA Market Share

Yamama Cement Co. continues to maintain its position as the frontrunner in market share, holding 12.5% share in December 2024, followed by Qassim Cement Co. that secured a market share of 11.4% (combined after consolidation with Hail Cement Co.), followed by Saudi Cement Co. at 10.5%.

Exhibit 6: Local Market Share for December 2024



Source: Riyad Capital, Yamama Cement

■ Stock Rating

Buy	Neutral	Sell	Not Rated
Expected Total Return Greater than +15%	Expected Total Return between -15% and +15%	Expected Total Return less than -15%	Under Review/ Restricted

* The expected percentage returns are indicative, stock recommendations also incorporate relevant qualitative factors
 For any feedback on our reports, please contact research@riyadcapital.com

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